

Longevity

Name	Year Established in the Capital Region
Albany Medical Center	1839
Orange Motor Car Co.	1916
SEFCU	1934
Stewarts Shops Corp.	1935
Taconic Farms Inc.	1952
CAP COM Federal Credit Union	1953
Polsinello Fuels Inc.	1966
EYP Architecture & Engineering	1972
Bast Hatfield Inc.	1977
Ducommun AeroStructures-N.Y.	1977
Matthews Group Inc.	1980
DePaula Chevrolet	1980
MVP Health Care	1983
CMA Consulting Services	1984
CDPHP	1984
Fortitech Inc.	1986
Windham Construction Corp.	1986
GTM Payroll Services Inc.	1991
SI Technologies	1992
Fusco Personnel Inc.	1993
Bette & Cring Construction Group	1999
CornerStone Telephone Co.	2001
Direct Retirement Solutions	2001
IPLogic Inc.	2001
SmartWatt Energy	2002
Tully Rinckey PLLC	2004
GCOM Software Inc.	2005

Company news

EYP is currently working in more than 60 countries. One of its projects is designing a new diplomatic academy in Azerbaijan.

The location of DePaula Chevrolet has been a Chevrolet store since the early 1950s (Don Allen Chevrolet, Marsh Haliman Chevrolet and DePaula Chevrolet).

Curtis Lumber Co. has supplied a large amount of material to the GlobalFoundries chip fab project in Malta. Plywood is one of the major products the company has provided.

MVP President and CEO Dave Olikier has led MVP since the company was founded in 1983.

A typical SmartWatt commercial/industrial energy conservation project saves enough energy to power 100 homes.

Notes

Ranked by percent change in revenue between 2006 and 2010. Information was provided by the individual companies. The area surveyed includes Albany, Columbia, Fulton, Greene, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Warren and Washington counties. N.A. indicates that information is not available or not applicable. Some entries have been edited for space. Some companies that may have ranked declined to submit information.

FOOTNOTES

¹Percent change is between 2006 and current data.

Researched by Meissa Gold

The List

THE BUSINESS REVIEW

albanybusinessreview.com

JULY 1-7, 2011 15

FASTEST-GROWING COMPANIES

(Ranked by percent change between 2006 and 2010 revenue)

2011 Rank	Name	Address	% Change ¹	2010 revenue	Employees: % change	Current Employees	Primary Services	New this year	Top Contact(s)
1	GCOM Software Inc.	24 Madison Ave. Ext., Suite 4, Albany, N.Y. 12203	2,788.65%	\$24,400,000	253.33%	53	Custom software design and IT staff augmentation.	Cloud computing	Girish Bhatia
2	Tully Rinckey PLLC	441 New Karner Road, Albany, N.Y. 12205	452.01%	\$6,700,156	277.78%	68	Legal services	New offices in Syracuse and Rosslyn, Virginia	Gregory Rinckey Mathew Tully
3	SmartWatt Energy	12 Corporate Dr., Clifton Park, N.Y. 12065	274.83%	\$16,079,000	183.33%	17	Energy services, lighting retrofit projects, variable frequency drive projects, energy conservation consulting	Further geographic expansion, implementing additional direct install programs for electric utilities	Chris A. Covell
4	EYP Architecture & Engineering	257 Fuller Road, NanoFab East, Albany, N.Y. 12203	232.89%	\$66,384,000	26.26%	125	Energy services, design, engineering, interior and sustainable design, master planning, planning, building information modeling, architectural and engineering integration	Expanded BIM services	Tom Birdsey
5	Fusco Personnel Inc.	4 Executive Park Drive, Albany, N.Y. 12203	127.59%	\$6,600,000	-8.33%	11	Search firm—executive, mid level, and temporary staffing	N.A.	Patricia Fusco
6	Stewarts Shops Corp.	P.O. Box 435, Saratoga Springs, N.Y. 12866	114.24%	\$1,354,560,533	-6.05%	1,242	Convenience stores, dairy and grocery products	N.A.	Gary Dake
7	Ducommun AeroStructures-N.Y.	2 Flint Mine Road, Coxsack, N.Y. 12051	95.00%	\$50,760,000	72.73%	285	Precision aerospace assemblies	N.A.	John Kelley
8	Fortitech Inc.	2105 Technology Drive, Schenectady, N.Y. 12308	81.54%	\$188,800,000	30.14%	190	Custom nutrient premixes for the global food, beverage and pharmaceutical industries	N.A.	Walter Borisenok
9	CornerStone Telephone Co.	2 3rd St., Suite 303, Troy, N.Y. 12180	65.79%	\$35,686,000	35.71%	95	Local and long distance telephone, high speed internet, VoIP, security, business phone systems, data center services, hosted IP PBX, cloud computing, SIP trunking	Relaunch of hosted IP PBX, data center services, cloud back-up	Dan Yamin
10	CMA Consulting Services	700 Troy-Schenectady Road, Latham, N.Y. 12110	65.00%	\$52,800,000	38.33%	249	Data warehousing, human resource and time and attendance modules, learning management, IT consulting, WIC solutions, systems integration and microterabyte appliance	N/A	Kay Stafford
11	Matthews Group Inc.	2900 Route 9, Ballston Spa, N.Y. 12020	62.91%	\$89,404,045	46.15%	21	Sales of buses, bus parts and service	N.A.	Glenn Matthews
12	CAP COM Federal Credit Union	18 Computer Drive E., Albany, N.Y. 12205	62.55%	\$57,772,368	58.65%	211	Home loans including FHA, retirement, insurance, estate planning, investments; College Bound program, scholarships; car buyers service/auto loans, checking; savings; money markets	N.A.	Paula Stopera
13	MVP Health Care	625 State St., Schenectady, N.Y. 12305	57.89%	\$3,000,000,000	10.52%	1,072	Health insurance	N.A.	David Olikier
14	GTM Payroll Services Inc.	7 Halfmoon Exec. Park Dr., Clifton Park, N.Y. 12065	55.56%	\$5,300,000	60.87%	37	Business payroll services, household payroll and tax services, insurance and human resources services	Enhanced integration of its General Ledger product with QuickBooks and other popular accounting software packages	Guy Maddelone
15	Direct Retirement Solutions	7 Wembley Court, Albany, N.Y. 12205	50.41%	\$2,094,859	25.00%	6	Institutional retirement plan advisers and consultants. Third-party administrators of fringe benefit programs for construction companies	N.A.	Jeffrey Bennett
16	CDPHP	500 Patroon Creek Blvd., Albany, N.Y. 12206	38.64%	\$1,364,627,692	15.63%	858	HMO, Healthy New York, Medicare Choices (HMO), Medicaid, Child Health Plus and Family Health Plus	CDPHP Shared Health, a product that facilitates collaboration between CDPHP, businesses and their employees	John Bennett
17	SEFCU and Home Funding Finders, a subsidiary	700 Patroon Creek Blvd., Albany, N.Y. 12206	36.42%	\$112,020,709	41.07%	529	Banking, insurance, investments	iPhone/iPad app	Michael Castellana
18	Taconic Farms Inc.	1 Hudson City Centre, Hudson, N.Y. 12534	34.84%	\$107,897,621	-4.84%	590	N.A.	N.A.	Todd Little
19	Windham Construction Corp. dba Windham Equipment Co.	80 Thornton St., Albany, N.Y. 12206	33.33%	\$4,000,000	25.00%	5	Construction	None	Roger Wong Mulley
20	IPLogic Inc.	17 British American Blvd., Latham, N.Y. 12110	32.66%	\$52,600,000	15.29%	98	Voice and unified communications, network security, mobility and wireless applications, multi-media, data center, carrier and IT staffing	Cloud offerings	Kenneth Yanneck
21	Orange Motor Co. Inc.	799 Central Ave., Albany, N.Y. 12206	28.59%	\$73,446,000	-1.82%	108	Sales and service of new and used cars	Ford Explorer	Carl Touhey
22	Albany Medical Center	43 New Scotland Ave., Albany, N.Y. 12208	26.89%	\$864,000,000	9.50%	6,315	Provide range of medical and surgical services, educate and train doctors, scientists and other health care professionals; biomedical research enterprise; physicians practice	Expanded capabilities at Clinical Competency and Patient Safety Center	James Barba
23	Bast Hatfield	1399 Vischers Ferry Road, Halfmoon, N.Y. 12065	20.62%	\$85,641,225	-26.80%	183	General construction for commercial and industrial projects, pre-engineered metal buildings, site work, masonry, concrete and construction management	N.A.	Christopher Bast Jr.
24	SI Technologies Inc. dba Security Integrations	14 Petra Lane, Albany, N.Y. 12205	17.41%	\$7,756,000	N.A.	17	Electronic security systems: card access, biometrics, IP video, visitor management, turnstiles, identity management, photo IDs	Continued efforts in video analytics	Joe Masciocco
25	DePaula Chevrolet Inc.	785 Central Ave., Albany, N.Y. 12206	15.56%	\$83,200,000	11.57%	135	Automotive retail sales, service, parts and body shop	Sonic, Volt, Camaro Convertible, Corvette and Camaro special editions	Anthony DePaula Kara DePaula Lynch