



GTM Payroll Services Inc.
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FOR IMMEDIATE RELEASE

GTM Hires Successful Entrepreneur as New Sales Leader

September 26, 2011 – (Clifton Park, NY) – On the heels of the company's 20th year in business, GTM Payroll Services announces the hiring of Frank Grant, the former founder of CR Wireless, to the position of Vice President of Sales. GTM with its three business units, Household Payroll & Tax, Business Payroll and A New England Nanny, hired the former Albany-based retailer to lead its continued sales growth.

CR Wireless, which had 11 local AT&T retail stores, was founded in 1995 and then sold 15 years later in November 2010 to Prime Communications. CR Wireless was home to the proprietary, Loved Customer System, and was recognized by AT&T numerous times for outstanding sales and customer retention records.

Guy Maddalone, GTM Founder & CEO, has built his payroll service company with a focus on both the national "nanny" or "household" payroll and tax service market, and the local small business community. GTM provides Payroll, Human Resources and Insurance services to both household employers and small businesses. "Frank is a great fit for GTM's management team. His business experience and sales leadership will help develop our sales organization to the next level," Maddalone stated.

Mr. Grant commented, "One of the reasons I sold CR Wireless was to seek new challenges and opportunities. After looking at many prospects, I decided the most exciting and challenging opportunity was right here at GTM. With a 20 year foundation to build upon, being one of the nation's Fastest-Growing Companies, as well as being one of the region's "Best Places To Work" firms, there is a lot of exciting growth ahead! Guy has built a successful business through his vision and strong leadership. My skills and experiences align perfectly with the strategic growth plan that he has in place. I am excited to be in an environment where I can significantly contribute to the next stage of growth in both the local and national employer market."

This announcement comes quickly after GTM publicized its expansion of its operations at its company headquarters to 10,000 square feet and its recently opened sales office in mid-town Manhattan.

GTM was most recently recognized nationally for the fifth consecutive year on the INC. 5000 List of Fastest-Growing Companies, a placement which came less than a month after GTM was ranked among the Fastest-Growing Companies in the Capital Region for the eighth consecutive year by *The Capital District Business Review*.

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About GTM Payroll Services Inc.

GTM Payroll Services is a proven leader in payroll and human resource management for both business and household employers. Founded in 1991 and backed by a SAS-70 Type II certification, GTM Payroll Services is recognized as one of Tech Valley's entrepreneurial success stories and honored as an INC. 5000 company for the last five consecutive years (2007-2011). GTM has also been recognized as one of the Fastest Growing Companies in the Capital Region for eight consecutive years. GTM's brands include Tech Valley Payroll®, GTM Household Employment Experts® (The Original Nanny Tax & Payroll Company), GTM Employment Benefits®, and A New England Nanny®. Privately held, GTM Payroll Services combines the highest levels of customer service, premium solutions, industry-leading software, and secure and compliant payroll and tax solutions, delivering better **advice**, better **service** and better **value** for an **easier life!**™ Visit www.GTM.com.

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