



GTM Payroll Services Inc.  
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**FOR IMMEDIATE RELEASE**

## **GTM Expands Headquarters & Launches NYC Office to Mark 20th Year in Business**

**September 14, 2011 – (Clifton Park, NY)** – Marking the company's 20th year in business, GTM Payroll Services announces two new expansion initiatives. First, the company recently moved into a 3,000 square foot sales and marketing center at its Clifton Park headquarters; and secondly, established a New York City sales office.

"At a time when many businesses are scrutinizing their expenses and putting off growth plans, we see this as an opportunity to expand our comprehensive business and household payroll, insurance and human resource, and nanny tax offerings to efficiently meet employers' compliance requirements in a cost effective manner," noted Guy Maddalone, GTM Payroll Services Founder & CEO.

After experiencing two decades of steady growth, GTM decided to expand its operations by 30 percent at its company owned Clifton Park office building to 10,000 square feet. The expansion will house its growing sales and marketing teams while providing more operational capacity for the company in anticipation of future customer growth.

Simultaneously to help better serve its tri-state area clients and meet the steady demand coming from New York City, GTM recently opened a sales office in mid-town Manhattan, which will serve as a regional office to serve partners and new clients.

GTM was most recently recognized nationally for the fifth consecutive year on the INC. 5000 List of Fastest-Growing Companies; a placement which comes less than a month after GTM was ranked among the Fastest Growing Companies in the Capital Region for the eighth consecutive year by *The Capital District Business Review*.

On Thursday, September 8<sup>th</sup>, GTM gathered with over 100 clients, partners and community leaders at its expanded headquarters for its Annual Client Appreciation Day event and to celebrate its 20<sup>th</sup> Anniversary. As GTM celebrates its many achievements, **the company's continued growth** solidifies its standing as a partner that both household and business employers look to for comprehensive and compliant payroll, human resource management and insurance services.

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### **About GTM Payroll Services Inc.**

GTM Payroll Services is a proven leader in payroll and human resource management for both business and household employers. Founded in 1991 and backed by a **SAS-70 Type II certification**, **GTM Payroll Services is recognized as one of Tech Valley's** entrepreneurial success stories and honored as an INC. 5000 company for the last five consecutive years (2007-2011). GTM has also been recognized as one of the Fastest Growing Companies in the Capital Region for eight consecutive years. **GTM's brands include Tech Valley Payroll®**, **GTM Household Employment Experts®** (The Original Nanny Tax & Payroll Company), **GTM Employment Benefits®**, and **A New England Nanny®**. Privately held, GTM Payroll Services combines the highest levels of customer service, premium solutions, industry-leading software, and secure and compliant payroll and tax solutions, delivering better **advice**, better **service** and better **value** for an **easier life!**<sup>™</sup> Visit [www.GTM.com](http://www.GTM.com).

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